

**CITY OF ATHENS**  
**ATHENS ECONOMIC DEVELOPMENT REVENUE DETAIL**

ACCT #	ACCOUNT NAME	2017 - 2018 ACTUAL	2018 - 2019 ACTUAL	2019 - 2020 ORIGINAL BUDGET	2019 - 2020 AMENDED BUDGET	2019 - 2020 PROJECTED FYE	2020 - 2021 ADOPTED BUDGET
<b><u>AD VALOREM/OTHER TAXES</u></b>							
4021	SALES TAX COLLECTIONS	1,375,680	1,502,110	1,400,000	1,400,000	1,554,785	1,477,045
<b>TOTAL AD VALOREM/OTHER TAXES</b>		<b>1,375,680</b>	<b>1,502,110</b>	<b>1,400,000</b>	<b>1,400,000</b>	<b>1,554,785</b>	<b>1,477,045</b>
<b><u>OTHER NON-OPERATING</u></b>							
4801.1	INTEREST EARNED: CASH ACCTS	16,548	32,526	18,000	18,000	32,000	16,500
4801.2	INTEREST EARNED: RECEIVABLES	31,613	26,874	56,099	56,099	44,016	61,308
4802	LATE FEES ON NOTES RECEIVABLE	0	0	0	0	1,224	0
4810.1	RENT INCOME 201 W CORSICANA	22,200	22,200	22,200	22,200	22,200	22,200
4810.2	LEASE INCOME BIOMERICS FMI	78,000	117,965	98,900	98,900	67,184	138,872
4810.3	LEASE INCOME SPOT ON SAFETY	0	0	0	0	4,500	12,000
4810.4	LEASE INCOME AIRPORT LAND	0	0	0	0	2,500	2,500
4899	MISCELLANEOUS REVENUE	7,327	1,047	0	0	0	0
<b>TOTAL OTHER NON-OPERATING</b>		<b>155,688</b>	<b>200,613</b>	<b>195,199</b>	<b>195,199</b>	<b>173,624</b>	<b>253,380</b>
<b>TOTAL REVENUE</b>		<b>1,531,368</b>	<b>1,702,724</b>	<b>1,595,199</b>	<b>1,595,199</b>	<b>1,728,409</b>	<b>1,730,425</b>

DEPARTMENT NAME: ATHENS ECONOMIC DEVELOPMENT CORPORATION  
 DEPARTMENT NUMBER: 594

**EXPENSE SUMMARY**

EXPENDITURE CATEGORY	2017 - 2018 ACTUAL	2018 - 2019 ACTUAL	2019 - 2020 ORIGINAL BUDGET	2019 - 2020 AMENDED BUDGET	2019 - 2020 PROJECTED FYE	2020 - 2021 ADOPTED BUDGET
PERSONNEL SERVICES	289,037	249,157	171,308	171,308	127,075	187,412
SUPPLIES	8,124	6,242	20,500	20,500	3,938	13,500
CONTRACTUAL SERVICES	199,062	153,450	294,400	294,400	237,666	320,000
LONG-TERM DEBT	42,141	44,402	66,000	66,000	50,000	60,000
CAPITAL OUTLAY	3,068	678	228,500	228,500	50,000	620,000
OPERATING TRANSFERS	0	0	0	0	0	0
AID TO OTHER ORGANIZATIONS	486,559	264,954	456,800	556,800	175,000	496,500
RESERVES	92,807	92,973	0	0	0	0
UNCLASSIFIED	0	0	0	0	0	0
<b>TOTAL EXPENSE</b>	<b>1,120,797</b>	<b>811,856</b>	<b>1,237,508</b>	<b>1,337,508</b>	<b>643,679</b>	<b>1,697,412</b>

**PERSONNEL**

POSITION CLASSIFICATION	TOTAL
AEDC STAFF ARE CITY OF ATHENS GENERAL FUND EMPLOYEES	0
<b>TOTAL FTE:</b>	<b>0</b>

**CITY OF ATHENS**  
**ATHENS ECONOMIC DEVELOPMENT EXPENDITURE DETAIL**

ACCT #	ACCOUNT NAME	2017 - 2018 ACTUAL	2018 - 2019 ACTUAL	2019 - 2020 ORIGINAL BUDGET	2019 - 2020 AMENDED BUDGET	2019 - 2020 PROJECTED FYE	2020 - 2021 ADOPTED BUDGET
<b><u>PERSONNEL SERVICES</u></b>							
594-6100	LONGEVITY	0	0	0	0	44	96
594-6101	SALARIES	202,090	184,661	125,600	125,600	89,395	130,504
594-6102	OVERTIME	0	(1,908)	0	0	0	0
594-6103	FICA	20,181	13,759	9,608	9,608	7,226	10,576
594-6103.1	FUTA & SUTA	6	223	0	0	0	0
594-6104	GROUP INSURANCE	22,610	19,170	16,000	16,000	9,643	15,707
594-6105	RETIREMENT	43,750	33,251	20,000	20,000	14,884	22,700
594-6106	WORKERS COMPENSATION	399	0	100	100	33	183
594-6110	VACATION BUY BACK	0	0	0	0	0	2,529
594-6117	SICK BUYBACK	0	0	0	0	0	1,517
594-6141	CAR ALLOWANCE	0	0	0	0	2,850	3,600
594-6142	MOVING ALLOWANCE	0	0	0	0	3,000	0
<b>TOTAL PERSONNEL SERVICES</b>		<b>289,037</b>	<b>249,157</b>	<b>171,308</b>	<b>171,308</b>	<b>127,075</b>	<b>187,412</b>
<b><u>SUPPLIES</u></b>							
594-6201	OFFICE SUPPLIES	5,628	3,053	12,000	12,000	2,000	4,500
594-6202	OPERATING SUPPLIES	0	0	0	0	1,100	1,500
594-6203	REPAIR/MAINT SUPPLIES	0	0	0	0	150	2,000
594-6204	SMALL TOOLS & EQUIPMENT	0	0	0	0	0	4,500
594-6205	POSTAGE	436	252	500	500	100	500
594-6206	SUBSCRIPTIONS,BOOKS,PERIODICAL	2,060	2,314	8,000	8,000	588	500
594-6208	COMPUTER SOFTWARE	0	624	0	0	0	0
<b>TOTAL SUPPLIES</b>		<b>8,124</b>	<b>6,242</b>	<b>20,500</b>	<b>20,500</b>	<b>3,938</b>	<b>13,500</b>
<b><u>CONTRACTUAL SERVICES</u></b>							
594-6300	PROFESSIONAL SERVICES	33,670	22,551	84,800	84,800	35,000	107,500
594-6301	COMMUNICATION	7,943	7,867	9,000	9,000	8,000	8,000
594-6302	TRAVEL & TRAINING	6,509	6,469	12,500	12,500	2,397	12,500
594-6303	ADVERTISING	635	0	1,000	1,000	500	2,500
594-6305	ELECTRICITY	5,197	9,204	13,000	13,000	8,000	9,000
594-6306	NATURAL GAS	438	764	1,500	1,500	316	0
594-6307	WATER & WASTEWATER SERVICES	974	3,673	4,500	4,500	2,650	3,000
594-6308	REPAIR & MAINTENANCE	15,542	18,271	45,250	45,250	6,000	25,000
594-6310	CONTRACTUAL SERVICES	15,604	27,134	21,340	21,340	120,000	47,500
594-6312	PROFESSIONAL DUES	6,496	6,181	7,500	7,500	1,000	4,500
594-6313	AID TO OTHER ORGANIZATIONS	160	160	160	160	385	500
594-6314	INSURANCE	7,026	13,768	10,750	10,750	18,094	19,000
594-6317	SERVICE CHARGES	30	100	0	0	200	0
594-6318	COMPUTER/SOFTWARE MAINTENANCE	356	0	0	0	2,999	1,000
594-6320	MARKETING	87,360	34,259	68,100	68,100	17,125	55,000
594-6322	BUSINESS RETENTION	11,121	3,050	15,000	15,000	15,000	25,000
<b>TOTAL CONTRACTUAL SERVICES</b>		<b>199,062</b>	<b>153,450</b>	<b>294,400</b>	<b>294,400</b>	<b>237,666</b>	<b>320,000</b>

**CITY OF ATHENS**  
**ATHENS ECONOMIC DEVELOPMENT EXPENDITURE DETAIL**

ACCT #	ACCOUNT NAME	2017 - 2018 ACTUAL	2018 - 2019 ACTUAL	2019 - 2020 ORIGINAL BUDGET	2019 - 2020 AMENDED BUDGET	2019 - 2020 PROJECTED FYE	2020 - 2021 ADOPTED BUDGET
<b><u>LONG-TERM DEBT</u></b>							
594-6410	INTEREST EXPENSE	42,141	44,402	66,000	66,000	50,000	60,000
<b>TOTAL LONG-TERM DEBT</b>		<b>42,141</b>	<b>44,402</b>	<b>66,000</b>	<b>66,000</b>	<b>50,000</b>	<b>60,000</b>
<b><u>CAPITAL OUTLAY</u></b>							
594-6502	BUILDINGS	0	0	0	0	0	170,000
594-6508	COMPUTER EQUIPMENT	3,068	678	0	0	0	0
594-6530	PUBLIC FACILITIES:WATER/WW	0	0	228,500	228,500	50,000	450,000
<b>TOTAL CAPITAL OUTLAY</b>		<b>3,068</b>	<b>678</b>	<b>228,500</b>	<b>228,500</b>	<b>50,000</b>	<b>620,000</b>
<b><u>OPERATING TRANSFERS</u></b>							
594-6610	OPERATING TRANSFER - FUND 10	0	0	0	0	0	0
<b>TOTAL OPERATING TRANSFERS</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b><u>AID TO OTHER ORGANIZATIONS</u></b>							
594-6700	PROPERTY MAINTENANCE EXPENSE	0	7,760	0	0	0	0
594-6750	GRANT COMMITMENTS	453,000	160,272	132,000	132,000	75,000	46,500
594-6755	COVID-19 SBA GRANT PROGRAM	0	0	0	100,000	100,000	0
594-6760	BUSINESS ASSISTANCE GRANTS	12,036	42,922	0	0	0	75,000
594-6770	COMMUNITY DEVELOPMENT PROJECTS	21,523	54,000	0	0	0	175,000
594-6780	INCENTIVES	0	0	324,800	324,800	0	200,000
<b>TOTAL AID TO OTHER ORGANIZATIONS</b>		<b>486,559</b>	<b>264,954</b>	<b>456,800</b>	<b>556,800</b>	<b>175,000</b>	<b>496,500</b>
<b><u>RESERVES</u></b>							
594-6800	DEPRECIATION EXPENSE	92,807	92,973	0	0	0	0
<b>TOTAL RESERVES</b>		<b>92,807</b>	<b>92,973</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b><u>UNCLASSIFIED</u></b>							
		0	0	0	0	0	0
<b>TOTAL UNCLASSIFIED</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>TOTAL EXPENDITURES</b>		<b>1,120,797</b>	<b>811,856</b>	<b>1,237,508</b>	<b>1,337,508</b>	<b>643,679</b>	<b>1,697,412</b>